

2019 January-September Results and Full-Year Forecast

Michael Coombs

Chief Financial Officer Shiseido Company, Limited

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In this document, statements other than historical facts are forward-looking statements that reflect our plans and expectations. These forward-looking statements involve risks, uncertainties and other factors that may cause actual results and achievements to differ from those anticipated in these statements.



<u>Q3: Resilient performance</u> <u>despite external challenges</u>

<u>Q3 YTD^{*1}: Record-high Sales,</u> <u>Operating profit and Net profit</u>

2019 Q3 : Executive Summary

Stable performance with continuing strong fundamentals 11th consecutive quarter of sales growth^{*1} Operating Profit +13.3%, Operating Margin 12.2%, +1.1 pts Net Profit growth +22.5%

Net Sales: ¥282.0 Bn YoY change: +3.2% FX-Neutral: +6.6% Like-for-Like*²: +8.6%

➢ Prestige brands: main driver of global growth with successful launches (+11%^{*2})

> China: prestige sell-out remains strong (over $+40\%^{*3}$)

Travel Retail: fastest-growing segment

>Japan: steady; EMEA: strong growth

Improved supply

Impacts from market^{*4} uncertainties (Hong Kong, S. Korea)

Operating Profit: ¥34.3 Bn YoY change: +13.3%, +¥4.0 Bn; OPM: 12.2%, +1.1 pts

Improving profitability from brand mix, strategic marketing investments and cost control

JHL/EIDO 4

Net Profit Attributable to Owners of Parent:

¥20.0 Bn YoY change: +¥3.7 Bn, +22.5%

*2. Like-for-Like, excluding the impacts of business withdrawals (the amenity goods business in 2018 and dermatologic agent brands *FERZEA* and *Encron* in 2019) in Japan and a one-off factor related to the implementation of new ERP in Americas 2019

^{*1.} After we changed financial period from end of March to end of December in 2015

^{* 50.} Mandand China *4. Country/region

Focus on Prestige First, Skincare First Yielding Results

 Global prestige brands achieving double-digit growth

> SHISEIDO

- Growth driver: ULTIMUNE eye serum, relaunch and new products within foundation
- Advancing with global expansion:
 Aiming for sales of ¥200 Bn
- Clé de Peau Beauté :
 Accelerated momentum to over +20%
 - Growth driver: Skincare line renewal
 - Expanding global reach
- > IPSA
 - Japan: robust sales
 - Travel Retail Asia: increased penetration

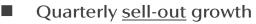


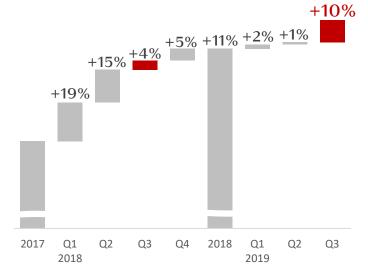


Japan Q3: Solid with Successful Launches, Pre-Tax-Hike Demand and Improved Supply

- Market: Significant growth in September
- Shiseido <u>sell-out</u>: +10%
 - Local: pre-tax-hike demand
 - > Inbound sales: +5%
 - Tourists: +10%
 - Buyers: -10%
- Shiseido <u>sell-in</u>: +10%*1
 - Growth drivers:
 - Renewal of *Clé de Peau Beauté* skincare line, *SHISEIDO* eye serum and foundation
 - Launch of ELIXIR Advanced Aging Care
 - HAKU, PRIOR
 - Challenges:
 - ANESSA/SENKA: lower buyers/unfavorable weather
 - Improvements: REVITAL supply issues



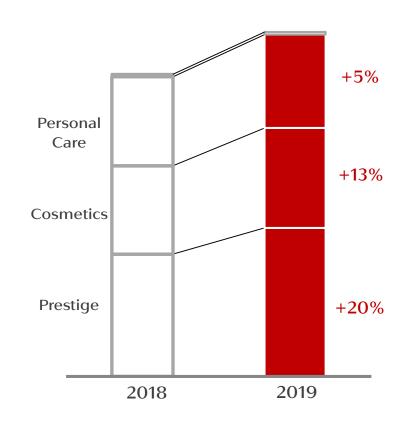




China Q3: Our Prestige Brands Maintain Momentum

- Market: fundamentals remain solid
 - E-commerce:
 temporarily slowed down, anticipating W11
 - Hong Kong: less traffic, overall sales decreased Cross-border e-commerce expanding
- Shiseido <u>sell-out</u> (mainland China)
 - > Prestige: continuing at over +40%
 - SHISEIDO, Clé de Peau Beauté, NARS
 - Cosmetics, personal care
 - ELIXIR, ANESSA: steady
 - AUPRES/SENKA: challenging
 - E-commerce sales: over 20% growth

- Shiseido <u>sell-in</u>: +14%
 Mainland China: +22%
 - Sell-in by category



Travel Retail Q3: Strong Growth

• Shiseido <u>sell-out</u> : over +20%, Asia growth picked up to over +30%

- Prestige, cosmetics: key drivers
 - *SHISEIDO/Clé de Peau Beauté*: accelerated with successful launches
 - ANESSA
 - NARS

- Top-performing countries:
 - S. Korea: maintained strong momentum with over +40%
 - China: growth driver achieving over +40%, roll-out in Beijing Daxing airport in Oct.
- Challenges: sluggish fragrance market

- Improved supply
- Shiseido <u>sell-in</u>: +19%, with Asia growing at over +25%



Istanbul Airport

Beijing Airport

Beijing Daxing Airport (Counter opening date: Oct. 27th)

Asia Pacific Q3: Steady Growth in South East Asia

- Shiseido <u>sell-out</u>:
 - ➢ Winning in markets^{∗1}:

Clé de Peau Beauté: new skincare line *LAURA MERCIER*: re-launch in Australia and Taiwan

- S. Korea: challenging market, sales declined
- Shiseido <u>sell-in</u>: -2% (excl. S. Korea +6%)
 - Varied by county/region South East Asia: strong
 - Clé de Peau Beauté, SHISEIDO and
 Dolce&Gabbana: benefitting from launches
 ELIXIR: consistent growth in Taiwan



Clé de Peau Beauté in Singapore



Dolce&Gabbana promotion in Australia

EMEA Q3: Continued Strong Momentum, Steadily Improving Profitability

- Markets: up in Italy & Spain down in UK & France
- Shiseido <u>sell-out</u>: upward tendency
 - > Fragrance:
 - K by Dolce&Gabbana
 - PURE MUSC, narciso rodriguez
 - > Makeup:
 - NARS
 - SHISEIDO
- Shiseido <u>sell-in</u>: +7%
 - Clé de Peau Beauté:
 UK launch in October

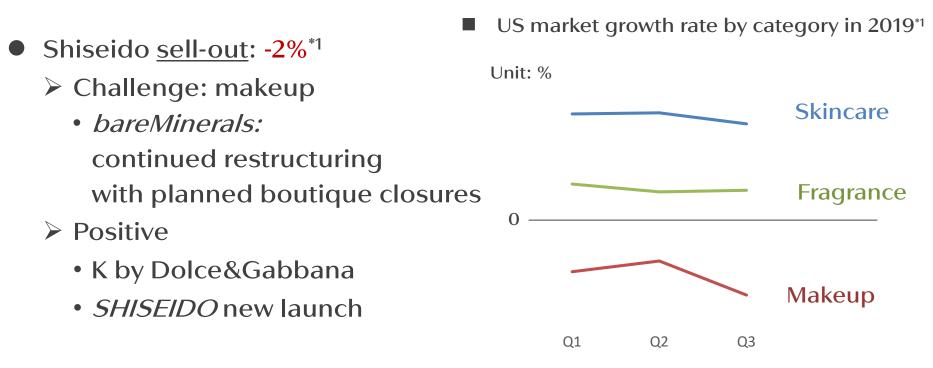




Clé de Peau Beauté in Harrods, London

Americas Q3: Addressing Profitability in a Challenging Market

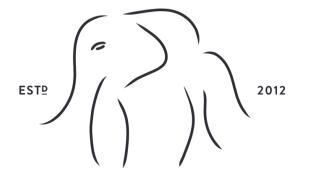
 US Market: down in makeup, up in skincare & fragrance; channel shifts to digital



- Shiseido <u>sell-in</u>: -14%
 - Excl. one-off impact of ERP implementation: -3%
 - Shift of sales from Q3 to Q2

Drunk Elephant: The First 100 Days

- Deal closed on Nov. 7th
- Post-merger integration
 - Local-led, with full support from HQ
 - Contribution to Americas profitability
 - Integrating operations & logistics, finance and IT
 - Enhancing relationship with Sephora
 - Kick-off of global expansion



DRUNK ELEPHANTTM



Q3 YTD 2019: Executive Summary

Like-for-Like Net Sales growth +7.7%, Operating Profit +1.9% Operating Margin 12.2% Net Profit growth +13.2%

Net Sales: ¥846.6 Bn YoY change: +5.1% FX-Neutral: +7.2% Like-for-Like*1: +7.7%

Prestige brands: main driver of global growth with successful launches (+11%) especially strong in China^{*2} (over +40%^{*3}) and TR (over +25%^{*3})

>EMEA: solid growth across all major brands

Behind full-year forecast, mainly Japan-led

Operating Profit: ¥103.3 Bn YoY change: +1.9%, +¥1.9 Bn; OPM: 12.2%, -0.4 pts

Continued targeted investments (Marketing, R&D and People)

>Japan, Travel Retail: solid growth

>EMEA: on track with OP turnaround plan

Net Profit Attributable to Owners of Parent:

¥72.5 Bn YoY change: +¥8.5 Bn, +13.2%

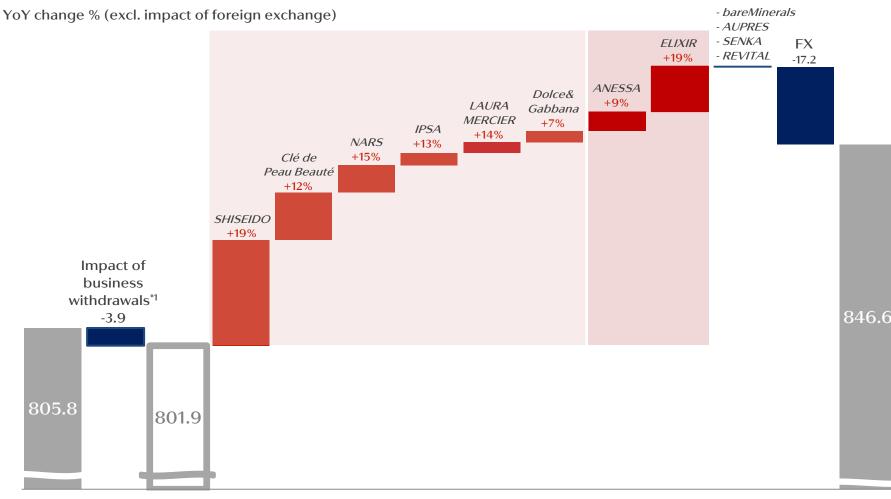
*1. Like-for-Like, excluding the impacts of business withdrawals (the amenity goods business in 2018 and dermatologic agent brands *FERZEA* and *Encron* in 2019) in Japan *2. Mainland China *3. Sell-out Internal 2019 and dermatologic agent brands *FERZEA* and *Encron* in 2019) in Japan 2019 and Japan 2019

Like-for-Like Q3 YTD Net Sales Growth +7.7% Sales growth +61.9 (Billion yen) Impact of business withdrawals^{*1} -3.9 FX 846.6 -17.2 805.8 801.9 2018 2019

Growth Driven by Prestige and Cosmetics Brands

Q3 YTD Net Sales by Brand

(Billion yen)



2018

2019

Others

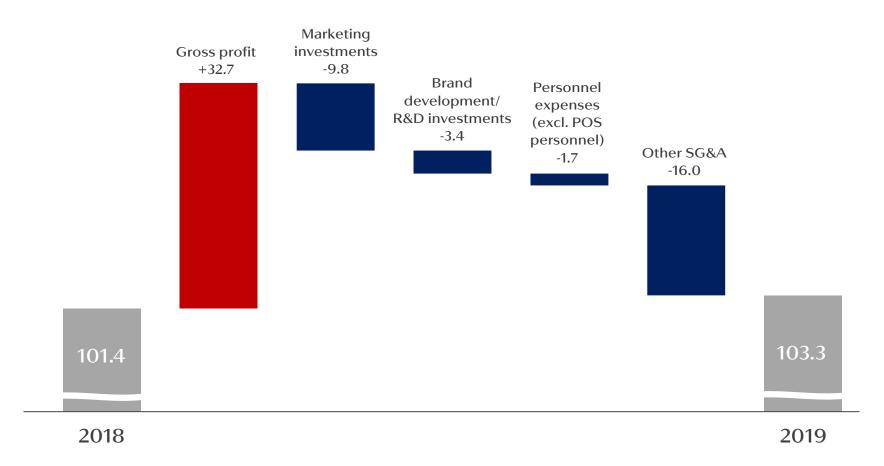
* YoY change (%) for each brand is calculated based on initial exchange rate assumptions.

*1. The impacts of business withdrawals (the amenity goods business in 2018 and dermatologic agent brands *FERZEA* and *Encron* in 2019) in Japan

Targeted Investments to Accelerate Growth

Q3 YTD Operating Profit Increase/Decrease Breakdown

(Billion yen)



Q4: Aggressive Marketing Initiatives

- Brand strengthening in China Title sponsorship:
 2019 Shiseido WTA^{*1} Finals Shenzhen
- Boosting sell-out
 - W11 in China
 SHISEIDO, Clé de Peau Beauté
 Exclusive products in TMALL
 - Travel Retail

Clé de Peau Beauté : Exclusives *NARS*: new doors,

renovations and upgrades

Tie-in promotion with Disney in Japan



2019 Full-Year Forecast

- External challenges
 - ≻ FX
 - US-China trade friction, market uncertainties
 - Sales decrease in challenging markets^{*1} (Hong Kong and S. Korea)
 - Unfavorable weather
 - Inbound buyers slowdown
 - Channel shift and sluggish makeup market in Americas

Full-year forecast revision

(Billion yen)	Latest	Previous (Aug.)	Variance	YoY Change%
Net Sales	1,134~1,139	1,164	-25~-30	+7%*2
Operating Profit	113~120	120	0~-7	+4~11%
Net Profit	78.5~83	83	0~-4.5	+28~35%
Dividends (yen per share)*3	60	60	-	+33.3%

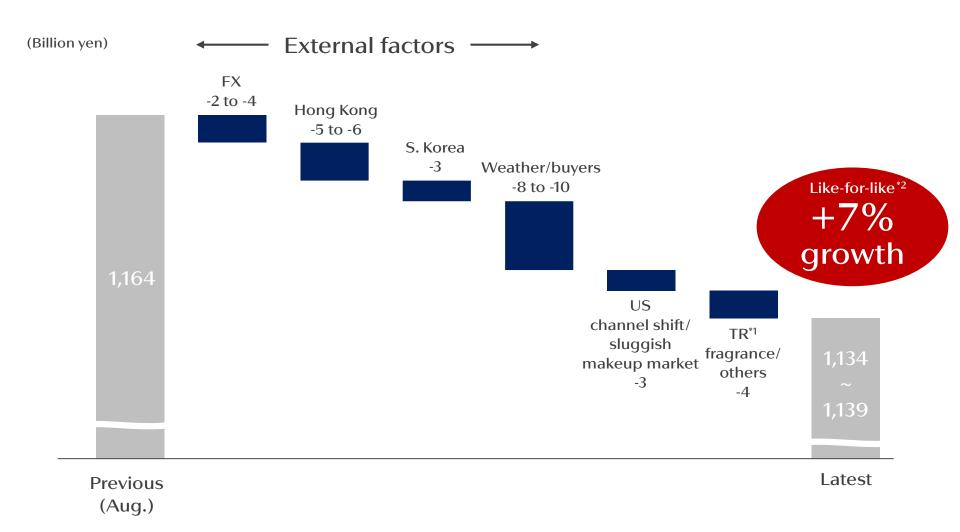
*1. Country/region

*2. Like-for-Like FX neutral excluding the impacts of business withdrawals (the amenity goods business in 2018 and dermatologic agent brands *FERZEA* and *Encron* in 2019) in Japan and the impacts of applying U.S. GAAP (ASC606) in Americas

*3n Devropends: interim dividend ¥30, year-end dividend ¥30 (forecast)

Breakdown of Sales Forecast Revision

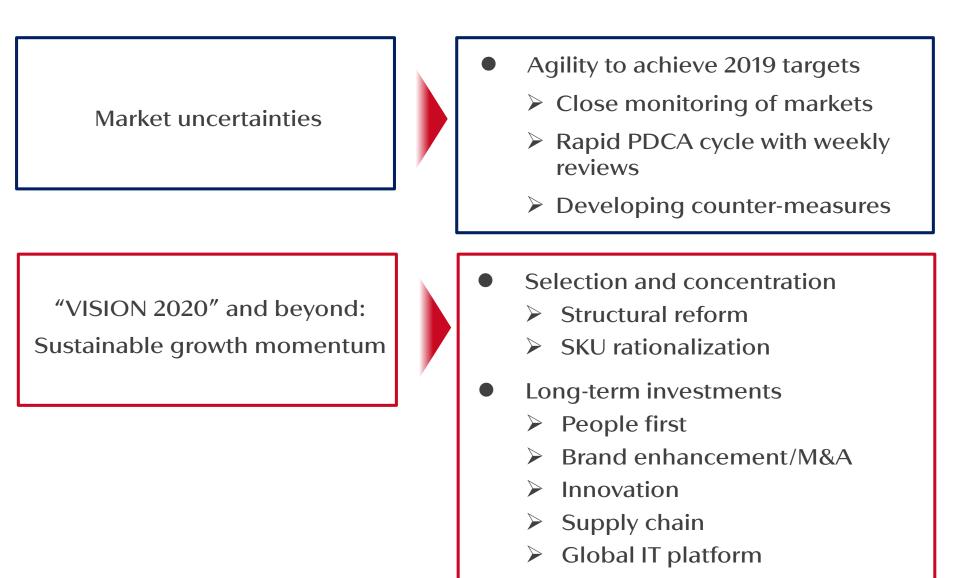
2019 Full-Year Sales Forecast



*1. Travel Retail

*2. Like-for-Like FX neutral excluding the impacts of business withdrawals (the amenity goods business in 2018 and dermatologic agent brands *FERZEA* and *Encron* In the impacts of applying U.S. GAAP (ASC606) in Americas

Committed to Achieving Long-Term Growth Targets



JHJJEIDO

Supplemental Data 1 Summary of Q3 YTD 2019 Results

	201	9	2018			YoY	YoY	Like-for-Like
(Billion yen)		% of Net Sales		% of Net Sales	YoY Change	Change %	Change FX- Neutral %	FX- Neutral % ^{*3}
Net Sales	846.6		805.8		+40.9	+5.1%	+7.2%	+7.7%
Cost of Sales	178.2	21.1%	170.1	21.1%	+8.1	+4.8%		
Gross Profit	668.4	78.9%	635.7	78.9%	+32.7	+5.1%		
SG&A	565.1	66.7%	534.3	66.3%	+30.8	+5.8%		
Operating Profit	103.3	12.2%	101.4	12.6%	+1.9	+1.9%		
Ordinary Profit	100.7	11.9%	102.7	12.7%	-1.9	-1.9%		
Extraordinary Income/Loss (net)	-0.2	-0.0%	-1.3	-0.1%	+1.1	-		
Net Profit Attributable to Owners of Parent	72.5	8.6%	64.0	7.9%	+8.5	+13.2%		
EBITDA*2	144.8	17.1%	135.1	16.8%	+9.7	+7.2%		

Exchange rates: USD1 = JPY109.2 (-0.4%), EUR1 = JPY122.7 (-6.3%), CNY1 = JPY15.9 (-5.7%)

*1. The "+" and "-" symbols in YoY change indicate increase and decrease in amount, respectively.

*2. After adjustment: Net income (loss) before income taxes + Interest expense + Depreciation and amortization expense + Impairment loss on goodwill and other intangible assets

*3. Like-for-Like, excluding the impacts of business withdrawals

(the amenity goods business in 2018 and dermatologic agent brands FERZEA and Encron in 2019) in Japan

Supplemental Data 2 Like-for-Like Sales Grew +7.7%, Mainly Driven by China, Travel Retail and EMEA

Q3 YTD Sales by reportable segment

	201	% of	201	% of	YoY Change	YoY Change %	YoY Change FX-	Like-for-Like FX-Neutral % ^{*2}
(Billion yen)		Net Sales		Net Sales			Neutral %	
Japan	350.7	41.4%	340.1	42.2%	+10.5	+3.1%	+3.1%	+4.3%
China	158.5	18.7%	140.5	17.5%	+18.0	+12.8%	+18.3%	+18.3%
Asia Pacific	53.7	6.3%	51.9	6.4%	+1.8	+3.4%	+7.1%	+7.1%
Americas	93.5	11.1%	94.6	11.7%	-1.1	-1.1%	-0.1%	-0.1%
EMEA	76.2	9.0%	75.1	9.3%	+1.1	+1.5%	+8.3%	+8.3%
Travel Retail	78.0	9.2%	67.3	8.3%	+10.8	+16.0%	+17.9%	+17.9%
Professional	11.0	1.3%	10.5	1.3%	+0.5	+4.4%	+6.7%	+6.7%
Other	25.2	3.0%	25.8	3.3%	-0.7	-2.6%	-2.6%	-2.6%
Total	846.6	100%	805.8	100%	+40.9	+5.1%	+7.2%	+7.7%

*1. See Supplemental Data 9 for details about changes in reportable segments. The previous year's results are restated to reflect the new reportable segments.

*2. Like-for-Like, excluding the impacts of business withdrawals

In the amenity goods business in 2018 and dermatologic agent brands FERZEA and Encron in 2019) in Japan

Supplemental Data 3 Japan Sales Grew +4.3% Like-for-Like

Q3 YTD Sales in Japan by Category

	2019		2018	3		
 (Billion yen)		% of Net Sales		% of Net Sales	YoY Change	YoY Change %
Prestige/ Specialty Store	119.1	34.0%	113.7	33.4%	+5.5	+4.8%
Cosmetics	160.5	45.8%	154.2	45.3%	+6.3	+4.1%
Personal Care	43.1	12.3%	43.5	12.8%	-0.4	-0.9%
Others	27.9	7.9%	28.7	8.5%	-0.9	-3.0%
Japan Sales	350.7	100%	340.1	100%	+10.5	+3.1%

YoY change excluding the impacts of business withdrawals in Japan (the amenity goods business in 2018 and dermatologic agent brands *FERZEA* and *Encron* in 2019) was +4.3%

* Some financial results within the Japan Business have been reclassed in line with the management structure change in 2019. International Data 9 for details about changes in reportable segments. The previous year's results are restated to reflect the new reportable segments.

Supplemental Data 4 Operating Profit +1.9% with Bold Investments (Marketing, R&D and People)

Q3 YTD Operating profit by reportable segment

		2019			201	8	YoY Change	YoY Change	
(Billion yen)	on yen)		OPM %			OPM %	for Change	%	
Japan		76.0	19.9%	7	1.6	19.7%	+4.4	+6.2%	
China		23.9	15.0%	2	3.5	16.7%	+0.5	+2.0%	
Asia Pacific		5.5	9.9%		7.1	13.4%	-1.7	-23.3%	
Americas		-11.3	-9.1%	_(9.6	-7.9%	-1.7	-	
Before Amortization of Goodwill, etc.		-7.4	-6.0%		5.7	-4.6%	-1.7	-	
EMEA		-3.4	-4.1%	-2	4.8	-5.7%	+1.3	-	
Before Amortization of Goodwill, etc.		-2.2	-2.6%	-	3.4	-4.1%	+1.2	-	
Travel Retail		17.7	22.7%	1	5.0	22.2%	+2.7	+18.3%	
Professional		0.4	3.8%	(0.4	3.6%	+0.0	+8.1%	
Other		-2.7	-2.3%		1.3	1.3%	-4.1	-	
Subtotal		106.1	10.5%	104	4.5	11.0%	+1.6	+1.5%	
Adjustments		-2.8	-		-3.1	-	+0.3	-	
Total		103.3	12.2%	10	1.4	12.6%	+1.9	+1.9%	

* OPM is calculated using net sales including intersegment sales.

Regrissipplemental Data 9 for details about changes in reportable segments. The previous year's results are restated to reflect the new reportable segments.

Supplemental Data 5 Q3 YTD SG&A Details

	2019						
(Billion yen)		% of Net Sales	% of		YoY Change	YoY Change FX-Neutral	
SG&A	565.1	66.7%	+0.4	+5.8%	+30.8	+41.9	
Marketing Investments ^{*1}	294.9	34.8%	-0.6	+3.4%	+9.8	+16.6	
Brand Development/ R&D Investments	45.1	5.3%	+0.1	+8.1%	+3.4	+4.2	
Personnel Expenses	96.1	11.4%	-0.3	+1.8%	+1.7	+3.4	
Other SG&A Expenses	129.0	15.2%	+1.2	+14.1%	+16.0	+17.7	

* The "+" and "-" symbols in YoY Change are used to indicate increase and decrease in amount and percentage of net sales, respectively. *Invertiging Investments includes POS personnel expenses.

Supplemental Data 6 Summary of Q3 Results

	201	9	201	2018		YoY	YoY	Like-for-Like
(Billion yen)		% of Net Sales		% of Net Sales	YoY Change	Change %	Change FX- Neutral %	FX- Neutral % ^{*1}
Net Sales	282.0	100%	273.2	100%	+8.8	+3.2%	+6.6%	+8.6%
Cost of Sales	62.6	22.2%	61.0	22.3%	+1.6	+2.6%		
Gross Profit	219.3	77.8%	212.1	77.7%	+7.2	+3.4%		
SG&A	185.0	65.6%	181.8	66.6%	+3.2	+1.7%		
Operating Profit	34.3	12.2%	30.3	11.1%	+4.0	+13.3%		
Ordinary Profit	32.8	11.6%	29.9	10.9%	+2.9	+9.7%		
Extraordinary Income/Loss (net)	1.0	0.4%	-2.9	-1.0%	+3.9	-		
Net Profit Attributable to Owners of Parent	20.0	7.1%	16.3	6.0%	+3.7	+22.5%		
EBITDA ^{*2}	44.0	15.6%	38.5	14.1%	+5.5	+14.2%		

* The "+" and "-" symbols in YoY change indicate increase and decrease in amount, respectively.

*1. Like-for-Like, excluding the impacts of business withdrawals (the amenity goods business in 2018 and dermatologic agent brands *FERZEA* and *Encron* in 2019) in Japan and a one-off factor related to the implementation of new ERP in Americas 2019.

*2. After adjustment: Net income (loss) before income taxes + Interest expense + Depreciation and amortization expense +

Internaiment loss on goodwill and other intangible assets

Supplemental Data 7 Resilient Performance with Continuing Strong Fundamentals

Q3 Sales by reportable segment

(Billion yen)	201	9 % of Net Sales	201	8 % of Net Sales	YoY Change	YoY Change %	YoY Change FX- Neutral %	Like-for-like FX-Neutral % ^{*1}
Japan	118.8	42.1%	109.4	40.0%	+9.4	+8.6%	+8.6%	+10.1%
China	50.8	18.0%	47.6	17.4%	+3.2	+6.7%	+13.8%	+13.8%
Asia Pacific	17.4	6.2%	18.5	6.8%	-1.1	-6.1%	-1.8%	-1.8%
Americas	29.4	10.4%	35.7	13.1%	-6.3	-17.7%	-14.1%	-2.9%
EMEA	28.0	9.9%	28.2	10.3%	-0.3	-0.9%	+7.3%	+7.3%
Travel Retail	25.0	8.9%	22.0	8.1%	+3.0	+13.4%	+19.1%	+19.1%
Professional	3.7	1.3%	3.2	1.2%	+0.5	+15.6%	+18.7%	+18.7%
Other	8.9	3.2%	8.4	3.1%	+0.5	+5.4%	+5.4%	+5.4%
Total	282.0	100%	273.2	100%	+8.8	+3.2%	+6.6%	+8.6%

* See Supplemental Data 9 for details about changes in reportable segments. The previous year's results are restated to reflect the new reportable segments.

*1. Like-for-Like, excluding the impacts of business withdrawals (the amenity goods business in 2018 and dermatologic agent brands FERZEA and Encron in 2019) in Japan

and a one-off factor related to the implementation of new ERP in Americas 2019 Internal

Supplemental Data 8 Continued Double-Digit OPM

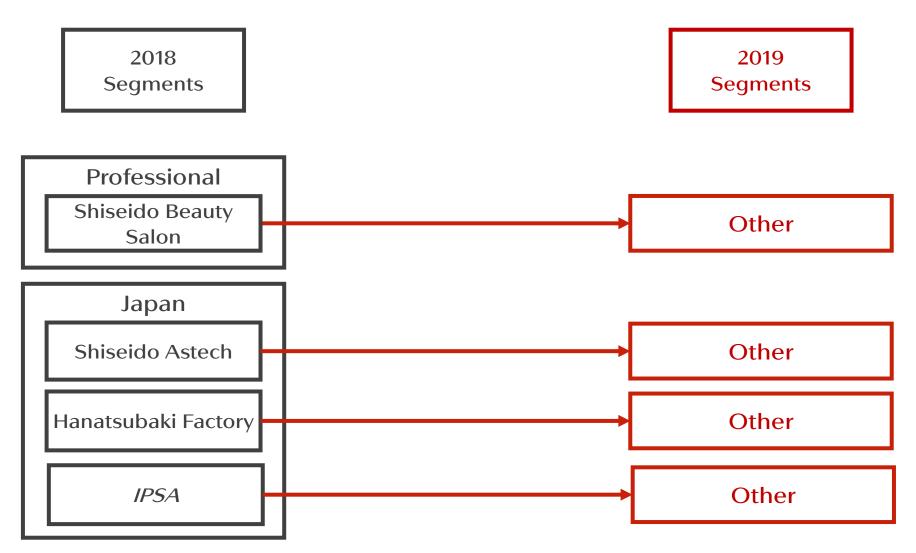
Q3 Operating profit by reportable segment

	2019		201	8	VoV Change	YoY Change
(Billion yen)		OPM %		OPM %	YoY Change	%
Japan	27.7	21.3%	20.1	17.2%	+7.6	+37.9%
China	5.9	11.6%	7.8	16.4%	-1.9	-24.4%
Asia Pacific	2.3	12.9%	2.7	14.0%	-0.4	-13.6%
Americas	-6.0	-16.7%	-2.4	-5.2%	-3.6	-
Before Amortization of Goodwill, etc.	-4.8	-13.1%	-1.1	-2.3%	-3.7	-
EMEA	1.6	5.0%	0.3	0.8%	+1.3	+513.6%
Before Amortization of Goodwill, etc.	2.0	6.3%	0.7	2.2%	+1.3	+182.2%
Travel Retail	5.8	23.1%	3.9	17.7%	+1.9	+48.2%
Professional	0.2	5.2%	0.1	2.3%	+0.1	+153.6%
Other	-2.2	-5.5%	-1.5	-4.2%	-0.7	+48.9%
Subtotal	35.2	10.5%	30.9	9.6%	+4.3	+13.8%
Adjustments	-0.9	-	 -0.6	-	-0.2	-
Total	34.3	12.2%	30.3	11.1%	+4.0	+13.3%

* OPM is calculated using net sales including intersegment sales.

in terms upplemental Data 9 for details about changes in reportable segments. The previous year's results are restated to reflect the new reportable segments.

Supplemental Data 9 Main Constituents of Old and New Reportable Segments



* The Group has revised its reportable segment classification method in line with changes in its internal management structure from the first quarter of FY2019. Shiseido Beauty Salon Co., Ltd., which was previously included in the Professional Business, is now included in Other. Shiseido Astech Co., Ltd. and Hanatsubaki Factory Co., Ltd., which were previously included in the Japan Business, are now included in Other.

From the third quarter of the previous consolidated fiscal year, the results of IPSA Co., Ltd., which were previously included in the Japan Business, are now included internal.

Supplemental Data 10-1 Major Public Announcements

News Releases

November:	Notice of Completion of Acquisition of Drunk Elephant Holdings, LLC
October:	Shiseido Selected as Finalist for 8th Corporate Value Improvement Award by Tokyo Stock Exchange *
	Clé de Peau Beauté Announces Multi-Year Global Partnership With UNICEF *
	Notice of Acquisition of Drunk Elephant Holdings, LLC -Acquiring an innovative prestige skincare brand <i>DRUNK ELEPHANT</i> TM -
September:	Reappointment of President and CEO
August:	Shiseido and Tory Burch Announce Long-Term Beauty Partnership Agreement -Exclusive Worldwide License for Beauty Products- -Underscores Strength of Shiseido's Platform and Resources to Support Further Growth of Tory Burch Beauty Brand-
July:	Shiseido President and CEO Masahiko Uotani Becomes Chair of "30% Club Japan" Contributing to the Improvement of the Percentage of Female Executives *
	Shiseido Launches Full-Scale IoT Skincare Service Brand "Optune"
May:	Shiseido Strengthens Strategic Partnership with A.S. Watson Group
	Shiseido Opens SHISEIDO FOREST VALLEY at Jewel Changi Airport
	"Shiseido Life Quality Beauty Center" Opens in Singapore *
	Shiseido Establishes Japanese Beauty Institute Communicating Unique Japanese Aesthetics to the World

Supplemental Data 10-2 **Major Public Announcements**

News Releases

April:	Shiseido and KANEKA Launch Joint Development of Biodegradable Cosmetic Containers *
	Shiseido Supports Recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) *
	External Director Ms. Ishikura at "2019 Daiwa Investment Conference Tokyo" *
	Corporate Governance Report Revised *
	The Shiseido Philosophy Is Formulated Anew *
	Shiseido Global Innovation Center Commences Full-Scale Operation -Realizing a New Style of Research and Development Towards Further Growth-
	Shiseido Signs Joint Business Plan with Alibaba Group
March:	<i>Clé de Peau Beauté</i> Announces the Launch of 'THE POWER OF RADIANCE' Program * Creating a new market through the integration of foundation and medicated skincare
February:	Notice on Introduction of Performance-Linked Stock Compensation as Long-Term Incentive-Type Remuneration ("LTI") *
	Shiseido Establishes a New Factory in Kurume City, Fukuoka Prefecture -Responding to Growing Demand and Further Business Expansion Inside and Outside Japan-
	Notice of Transfer of Dermatologic Agent Brands FERZEA and Encron
January:	Notice of Merger between Consolidated Subsidiaries