

March 2, 2009

Name of the Company: Shiseido Company, Limited

Name of the Representative: Shinzo Maeda President & CEO

(Representative Director)

(Code No. 4911; The First Section of the Tokyo Stock Exchange)

Inquiries shall be directed to: Satoshi Sekiguchi

Head of Public Relations

Department

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# Shiseido Co., Ltd. to Make Administrative Changes and Transfer Personnel

Effective April 1, 2009, Shiseido Co., Ltd. will implement certain administrative changes and transfer designated personnel as follows.

Effective April 1, 2009, Shiseido Co., Ltd. will:

### 1. Implement Administrative Changes

## 1.1 Restructuring of Domestic Cosmetics Business

In April 2006, Shiseido integrated its cosmetics and toiletries businesses and introduced Strategic Business Units (SBU) by categories, including makeup and skincare, with the aim of developing consistent brand marketing incorporating all processes from product planning to sales promotion and advertising. In conjunction, the Company established the Cosmetics Business Planning Department as a means of strengthening overall management of cosmetics businesses as well as consolidating brand and channel strategies.

The following restructuring will be carried out at this time in order to realize a more streamlined and highly functional organization. This will be achieved via such measures as clarifying responsibility among SBU, business planning departments and sales departments, along with improving operational efficiency as well as strengthening proposal capabilities for business partners and consolidating decentralized functions.

- 1) The SBU Administration Department will be newly established by consolidating functions including progress management of product development and sales promotion items, cost management and purchase of promotion items to support value creation by SBU.
- 2) The Skincare Products Marketing Unit, Make-up Products Marketing Unit and Hair Care & Styling, Bodycare and Mens Products Marketing Unit will be restructured in accordance with business models, and the Promotional Brand Marketing Unit and Mass and Masstige Brand Marketing Unit will be newly established. Additionally, the Relational Brand Cosmetics Marketing Unit and Direct Marketing Unit will continue to handle brands aimed at deepening ties with customers and mail-order businesses, respectively, thereby establishing a structure made up of four SBUs.



- 3) The Sales Operations Planning Department will be newly established to augment overall management of head office sales departments and frontline sales as well as functions promoting reforms of sales activities.
- 4) The Beauty Consultation Planning Department will be newly established to strengthen overall management of Beauty Consultants (BCs) on the frontline of sales, as well as functions promoting innovation of BC activities.

#### 1.2 Restructuring of International Business Division Functions

- 1) The International Logistics Department will be newly established to strengthen global supply chain management.
- 2) The Global Business Planning Department will change its name to the International Business Planning Department.
- 3) The Global Sales Department will change its name to the International Sales Department.

#### 1.3 Dissolution of Boutique Business Division

The Boutique Business Division will be dissolved in line with the withdrawal from the boutique business of The Ginza Co., Ltd. Additionally, The Ginza Co., Ltd. will continue its business as an independent, affiliated company handling retail sales and wholesale of cosmetics and related items.

#### 1.4 Functional Restructuring of Head Office Staff Department

- 1) Shiseido positions the Life Quality Beauty Program (social beauty care activities\*) and environmental activities as core areas of our CSR activities. In order to further strengthen the planning, operation and promotion functions of both activities in a unified manner, functions for promoting respective operations will be incorporated into the Consumer Relations Department and the department name will be changed to the Social Affairs and Consumer Relations Department.
- 2) Technical operations requiring confidentiality have been partially consigned to the Company's wholly owned subsidiary, Shiseido Business Solution Co., Ltd., since October 2008; however, among these operations, strategic planning functions, including consolidated accounting and finance functions, will be transferred to the head office by newly establishing the Financial Department.
  - \* Collective term referring to activities that support the enhancement of customers' quality of life (QOL) through introducing suitable makeup techniques to customers with serious concerns about birthmarks and other skin pigmentation, together with activities involving visits to nursing homes and facilities for persons with disabilities, thereby enabling people to refresh both their mind and body by wearing makeup.



## 2. Personnel Changes Among Shiseido's Executives

See attached.



# **Proposed Changes Among Shiseido's Executives**

The following changes will become effective on March 31 and April 1, 2009.

## 1) Retiring Corporate Officer (Effective on March 31, 2009)

Name	Former Title
Tamio Inaba	Corporate Officer
	Responsible for Business Strategy and
	Marketing of Domestic Cosmetics
	Business

## 2) New Corporate Officer (Effective on April 1, 2009)

Name	New Title	Former Title
Masaru Miyagawa	Corporate Officer	Chief Area Managing Officer of China
	Chief Officer of China Business	and Chairman & President, Shiseido
	Division and Chief Area Managing	China Co., Ltd.
	Officer of China	
	[Chairman, Shiseido China Co., Ltd.]	

3) Changes in Corporate Officers (Effective on April 1, 2009)

Name	New Title	Former Title
Kimie Iwata	Representative Director:	Representative Director:
	Vice President	Vice President
	Responsible for Corporate Culture,	Responsible for Consumer Information,
	Public Relations, Consumer	Corporate Culture, Public Relations,
	Information, Environmental Measures,	Corporate Culture Reforms and
	Life Quality Beauty Program,	Committees under Direct Control of the
	Corporate Culture Reforms and	Board of Directors
	Committees under Direct Control of the	
	Board of Directors	



Name	New Title	Former Title
Yasuhiko Harada	Director:	Director:
	Corporate Senior Executive Officer	Corporate Senior Executive Officer
	[Chief Financial Officer]	[Chief Financial Officer]
	Responsible for Finance, Investor	Responsible for Finance, Investor
	Relations, Information System	Relations, Information System
	Planning and Internal Control	Planning, Logistics, Operational
	[President & CEO, Shiseido Business	Reforms and Internal Control
	Solution Co., Ltd.]	[President & CEO, Shiseido Business
		Solution Co., Ltd.]
Toshimitsu Kobayashi	Director:	Director:
	Corporate Senior Executive Officer	Corporate Senior Executive Officer
	Responsible for Domestic Cosmetics	Responsible for Domestic Cosmetics
	Business Sales	Business Sales
	[President & CEO, Shiseido Sales Co.,	[President & CEO, Shiseido Sales
	Ltd. and President & CEO, FT Shiseido	Co., Ltd.]
	Co., Ltd.]	
Masaaki Komatsu	Director:	Director:
	Corporate Senior Executive Officer*	Corporate Executive Officer
	Responsible for Research &	Responsible for Research &
	Development, Production, Technical	Development, Production and
	Affairs and Logistics	Technical Affairs
Carsten Fischer	Director:	Director:
	Corporate Executive Officer	Corporate Executive Officer
	Responsible for Global Business and	Responsible for Global Business and
	Professional Business	Professional Business
	[Chief Officer of International Business	[Chief Officer of International Business
	Division]	Division and Chief Officer of
		Professional Business Operations
		Division]
Kiyoshi Kawasaki	Corporate Executive Officer	Corporate Executive Officer
	Responsible for Advertising Creation	Responsible for Boutique Business and
	and Beauty Solutions	Advertising Creation
	Responsible for Domestic	Responsible for Domestic
	Non-Shiseido Brand Businesses	Non-Shiseido Brand Businesses

Note: \* Promoted to Director



Name	New Title	Former Title
Kouzo Hanada	Corporate Officer	Corporate Officer
	[Chief Officer of Professional Business	Responsible for Structured Retail
	Operations Division]	Stores of Domestic Cosmetics Business
		[General Manager of Sales Department,
		Structured Retail Stores; President &
		CEO, FT Shiseido Co., Ltd. and Vice
		President, Shiseido Sales Co., Ltd.]
Tatsuomi Takamori	Corporate Officer	Corporate Officer
	Responsible for Business Strategy and	[Chief Officer of China Business
	Marketing of Domestic Cosmetics	Division]
	Business	
Ryuichi Yabuki	Corporate Officer	Corporate Officer
	Responsible for Sales Operations	Responsible for Specialty Stores,
	Planning of Domestic Cosmetics	Domestic Cosmetics Business
	Business	[General Manager of Sales Department,
	[General Manager of Sales Department,	Specialty Stores and Vice President,
	Specialty Stores and Vice President,	Shiseido Sales Co., Ltd.]
	Shiseido Sales Co., Ltd.]	

## 4) Changes in Other Personnel (Effective on April 1, 2009)

Name	New Title	Former Title
Masaki Dozono	General Manager of Financial	Manager, Corporate Planning
	Department	Department
Haruko Takayama	General Manager of Social Affairs and	General Manager of Consumer
	Consumer Relations Department	Relations Department
Satoshi Oomae	General Manager of Asia Business	General Manager of Cosmetics
	Administration Department,	Business Planning Department
	Professional Business Operations	
	Division	
Takeshi Yoshida	General Manager of Cosmetics	General Manager of Business
	Business Planning Department	Administration Group, Cosmetics
		Business Planning Department
Katsuichi Yamamoto	General Manager of Sales Operations	General Manager of Sales Strategy
	Planning Department	Group, Cosmetics Business Planning
		Department
Yoshio Sakata	General Manager of Sales Department,	General Manager of Kinki Sales
	Structured Retail Stores	Division II, Shiseido Sales Co., Ltd.



Name	New Title	Former Title
Setsuko Oono	General Manager of Beauty	General Manager of Beauty Training
	Consultation Planning Department	Control Group, Cosmetics Business
		Planning Department
Atsushi Sato	General Manager of International	General Manager of Marketing
	Logistics Department	Administration Group, International
		Product Marketing Department,
		International Business Division
Hidefumi Furuya	General Manager of SBU	General Manager of Business
	Administration Department	Management Group, Cosmetics
		Business Planning Department
Nobuo Nabika	Brand Manager of Promotional Brand	Brand Manager of Skincare Products
	Marketing Unit	Marketing Unit
Fusako Znaiden	Brand Manager of Mass and Masstige	Brand Manager of Hair Care & Styling,
	Brand Marketing Unit	Bodycare and Mens Products
		Marketing Unit
Yasunori Morita	General Manager of Kamakura Factory	General Manager of Asean Factory
		Facility Preparation Group, Technical
		& Production Planning Department and
		General Director, Shiseido Vietnam
		Inc.
Yuji Uemoto	General Manager of Kakegawa Factory	General Manager of Administration
		Department, Osaka Factory
Takashi Ikeda	General Manager of Patent Department	Principal Scientist, Research
		Administration Department
Masato Hatao	General Manager of Functional Food	Principal Scientist, Innovative Science
	Research & Development Center	Research & Development Center
Hideki Tanaka	President & CEO, The Ginza Co., Ltd.	Chief Officer of Boutique Business
		Division and Executive Director, The
		Ginza Co., Ltd.
Nobuyuki Takai	President & CEO, Shiseido	President & CEO, Shiseido
	Professional Co., Ltd.	Deutschland GmbH
Yoshinori Nishimura	President & CEO, Shiseido	General Manager, Corporate Planning
	Deutschland GmbH	Department
Masashi Kamata	President, Shiseido China Co., Ltd.	Vice President, Shiseido China Co.,
		Ltd.
Yasushi Kushida	General Director and Factory General	Factory General Manager,
	Manager, Shiseido Vietnam Inc.	Shiseido Vietnam Inc.